

Portfolio ... because everyone's different...

Our partners.....

Jane Harders –

An experienced development consultant and award-winning designer, Jane specialises in the design and delivery of programmes at management and pre-board level in private, public and third-sector organisations. With 10 years+ experience of L&D consultancy and many years' multi-site line management experience she is a firm advocate of “what got you here, won't get you there” and uses a range of coaching, profiling and feedback tools to help develop more visible leadership behaviours in support of promotion or organisational change.

A qualified executive coach, Myers Briggs and Level B+ practitioner Jane's style is facilitative and incisive and she works both one-to-one and with teams to clarify potential barriers and helping individuals to understand themselves, their behaviours and potential “stretch” zones for further development. Naturally innovative and with a passion for what she does, Jane specializes in delivering behavioural-related programmes - leadership, self-confidence, coaching and team-working.

David Atkinson –

With over 20 years experience and a strong track record in field sales, David is uniquely qualified to inspire confidence in others who are faced with the tough challenges associated with face-to-face/ field sales roles.

An engaging and motivational trainer, David's sessions provide not only the tools and techniques that every field salesperson needs to do their “technical” role, but also the anecdotes, stories and “been there, got the T-shirt” experiences which prove his credentials as a sales specialist. Feedback from David's courses invariably include words such as “inspirational”, “self-confidence” and “fun” – and are testament to the immediate and lasting impact that he makes on course participants.

Janet Gordon –

An NLP Master Practitioner with a degree in Theatre Studies, Janet combines her passion for theatrical performance with her love of personal development and is an experienced communication and learning consultant. With over 10 years consulting experience across a range of blue-chip and public sector organizations, Janet has earned a reputation as an accomplished communication and change expert.

A qualified coach and Myers Briggs practitioner, who specialises in all-things communicative, Janet is flexible and versatile and delivers a range of programmes including presentation, personal impact, coaching and influencing skills workshops. Invariably Janet manages to help delegates find their “inner voice” and the confidence to enable that voice to be heard.

Andy Bolt –

A qualified coach, NLP and Myers Briggs practitioner, Andy is highly sought-after as a coach and facilitator. His passion and enthusiasm are infectious, and his trademark blend of experiential, action-based learning and pragmatic activity never fail to get a positive reaction from delegates. With significant line-management experience, Andy brings real-life examples to the table, and his easy-going manner encourages delegates to find confidence and develop new “stretch” zones in a safe environment.

Andy specializes in facilitating leadership, team-working, coaching and other managerial-skills-based programmes, and has worked with clients across a range of private, public and third-sector organizations.

Lisa Milnor –

Lisa is an unusual blend of “hard” and “soft” skills; a qualified accountant and NLP practitioner, she has a passion for helping others to understand – and enjoy – the commercial aspects of a business. Her everyday language and lack of jargon enables even the most “number-phobic” delegates to “get it”, and Lisa's engaging and high-energy delivery style inspires confidence and enthusiasm for her subject.

Equally at home on the “soft” skills, Lisa facilitates a range of core programmes in leadership, self-confidence and resilience and often combines these with the financial elements to deliver highly-specific workshops, such as “The Inspirational FD”!

Liz McPhail –

Liz' previous career in the hospitality sector have provided her with a key set of sales and sales management skills, and she has a proven ability to “step into the shoes” of sales and service teams across a range of retail and B2B organizations. Qualified in NLP and Myers Briggs, Liz combines her appreciation of behavioural principles with a strong, pragmatic streak to deliver effective and memorable training that is tailored to the specific sales/ service situation. A firm advocate of “what’s the difference that makes the difference?” Liz is meticulous in her research, ensuring that she can accurately identify the organisational “sweet spot” and USPs that will trigger the sales/ customer reaction.

A highly-engaging “soft skills” trainer, Liz specializes in facilitating sales and customer service workshops, as well as assertiveness, influencing and conflict resolution skills.

Chris Heaton –

A qualified accountant and experienced Finance Director, Chris' easy-going style and jargon-free approach to commercial skills training is refreshing and extremely popular with delegates. His background extends across manufacturing, distribution and automotive sectors and he brings real-world practicality to what can often be seen as a “dry” subject. Chris' depth of knowledge is such that he can effortlessly span the full range – from P&L novice to FD – engaging his participants in whatever depth is appropriate.

An accomplished marathon runner and tri-athlete, Chris matches his pace to his audience, and consistently delivers “eureka” moments to delegates across the full spectrum of organizational scope and sector.

Amanda Whitfield -

An experienced senior manager and L&D professional, Amanda specializes in designing and delivering “soft skills” programmes at junior and middle management levels. An exceptionally talented designer, her “past life” experience within customer-service environments (including multi-national call centres and contact centres) gives her a unique understanding of the customer service chain, and she is passionate about building and sustaining “wow” customer experiences.

A highly engaging and inspirational trainer, Amanda combines a practical, no-nonsense approach with a genuine interest in people, and uses her NLP skills to deliver memorable and effective training sessions. Feedback from Amanda's courses typically make reference to her warm, upbeat and motivational style and her energy and enthusiasm are contagious.

Brian Watt-

Having spent more than 20 years as a procurement and contract specialist in the public, defence and private sectors, Brian specializes in the provision of procurement, negotiation and contract law programmes. His experience on the “other side of the table” provide him with a range of unique insights – and an enormous chest of anecdotes, war stories, and amusing tales! – feedback from delegates consistently refers to his “real world” credibility and perspectives.

A highly engaging and extremely motivational facilitator, Brian has a proven track record in the private, public and not-for-profit sectors, where he has consistently enabled client organizations to raise the bar in terms of their quality, professionalism and commercial negotiating practices. Results-focused and meticulous about follow-through, Brian takes an active interest in keeping tabs on the accumulated savings/ negotiated “wins” achieved by past delegates.