

# Your call...

Portfolio  
... because everyone's different...



The following is the transcript of an actual radio conversation of a US naval ship with Canadian authorities off the Eastern Canadian coast, released by the US Chief of Naval Operations after public requests.

**Americans:** *"Please divert your course 15 degrees to the North to avoid a collision."*

**Canadians:** *"Recommend you divert your course 15 degrees to the South to avoid a collision."*

**Americans:** *"This is the Captain of a US Navy ship. I say again, divert your course."*

**Canadians:** *"No, I say again, suggest you divert your course."*

**Americans:** *"This is the Aircraft Carrier USS Lincoln, the second largest ship in the United States Atlantic Fleet. We are accompanied by three Destroyers, three Cruisers, and numerous support vessels. I **demand** that you change your course 15 degrees North, that's one five degrees North, or counter-measures will be undertaken to ensure the safety of this ship."*

**Canadians:** *"This is a lighthouse. Your call!"*



This story illustrates how our perspectives can make us blinkered and make incorrect – or even dangerous – assumptions. The US Captain assumed that the other “player” was also a ship – because he was on a ship. He saw the situation only from his own perspective and, as such, was blinkered. He caused conflict purely from applying his own beliefs to another player.